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State of Nebraska
Department of Health and Human Services
External Quality Review Organization (EQRO)

RFP #6303 Z1 COST PROPOSAL

Submitted by: Qsource

Authorized Negotiator:
Dawn M. FitzGerald
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328 E. Main St.
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920 Main Street
Ste. 801
Kansas City, MO 64105

October 30, 2020

Mr. Keith Roland
Department of Health and Human Services
301 Centennial Mall South, Lower Level
Lincoln, NE 68509

Subject: Cost Proposal in response to External Quality Review RFP #6303 Z1

Dear Mr. Roland:

Qsource is pleased to submit this cost proposal to serve as the State of Nebraska's Department of Health and Human Services' (DHHS's) external quality review organization (EQRO) at a competitive and reasonable cost.

We will leverage our knowledge and experience in providing EQR services over 15 years with our proposed subcontractor, Great Plains Quality Innovation Network's local presence and prior successful work in Nebraska. Together we will deliver unmatched quality and service in conducting EQR activities for DHHS.

To clarify our cost proposal, we are providing the following chart of our understanding of the unit of measure for each Deliverable ID for the Initial Term, Renewal 1, Renewal 2, and Renewal 3.

Units of Measure by Deliverable ID and Term					
Deliverable ID	Description	Initial Term Units	Renewal 1 Units	Renewal 2 Units	Renewal 3 Units
1	EQR Report – MCO	9	3	3	3
2	EQR Report – DMB	3	1	1	1
3	Validation of PIPs Report – MCO	9	3	3	3
4	Validation of PIPs Report – DMB	3	1	1	1
5	Validation of PMs Report – MCO	9	3	3	3
6	Validation of PMs Report – DBM	3	1	1	1
7	Validation of NA Report – MCO	9	3	3	3
8	Validation of NA Report – DBM	3	1	1	1
9	Ad-hoc TA and Consultation	120 hours	120 hours	120 hours	120 hours



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The following individuals are authorized representatives who may be contacted regarding Qsource's proposal:

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Qsource acknowledges receipt of the following postings pertaining to the above-referenced RFP:

- ⦿ Addendum One – Revised Schedule of Events dated June 26, 2020
- ⦿ Addendum Two – Questions and Answers dated July 7, 2020
- ⦿ Addendum Three – Revised Schedule of Events dated July 7, 2020
- ⦿ Addendum Four-Questions and Answers dated September 17, 2020
- ⦿ Addendum Four-Remote Bid Opening dated October 26, 2020

Please contact me if you have any questions or require additional information.
Thank you for your consideration of this cost proposal submission.

Sincerely,

Dawn M. FitzGerald, MS, MBA
Chief Executive Officer



COST PROPOSAL

RFP 6303 Z1

Instructions: Please complete all blank fields in the Cost Proposal below. File should retain formatting and font styles, including a minimum of 12 point Arial-type font with 0.5” margins. An estimate of one hundred twenty (120) hours per year of Ad-hoc Technical Assistance and Consultation will be used to calculate the score for cost.

Deliverable ID	Description	Period of Review	Due Date	Unit of Measure	Cost per Unit (Initial Term)	Cost per Unit (Renewal 1)	Cost per Unit (Renewal 2)	Cost per Unit (Renewal 3)
1.	EQR Report- MCO	previous three-year period	Annually, by October 15	Each	\$23,194	\$12,472	\$12,839	\$46,313
2.	EQR Report Report- DBM	previous three-year period	Annually, by October 15	Each	\$24,676	\$16,958	\$17,466	\$41,914
3.	Validation of Performance Improvement Projects (PIPs) Report- MCO	Previous calendar year	Annually, by December 31	Each	\$27,243	\$28,680	\$30,194	\$30,426
4.	Validation of Performance Improvement Projects (PIPs) Report- DBM	Previous calendar year	Annually, by December 31	Each	\$27,041	\$28,679	\$29,539	\$30,425
5.	Validation of Performance Measures Report- MCO	Previous calendar year	Annually, by December 31	Each	\$42,084	\$44,520	\$45,855	\$47,230
6.	Validation of Performance Measures Report- DBM	Previous calendar year	Annually, by December 31	Each	\$41,007	\$43,491	\$44,796	\$46,139

Ad-Hoc Services:

Deliverable ID	Description	Period of Review	129.63	Due Date	Unit of Measure	Cost per Unit (Initial Term)	Cost per Unit (Optional Renewal 1)	Cost per Unit (Optional Renewal 2)	Cost per Unit (Optional Renewal 3)
7.	Validation of Network Adequacy Report- MCO	Previous calendar year		Per Work Plan	Each	\$45,748	\$48,460	\$49,453	\$51,167
8.	Validation of Network Adequacy Report- DBM	Previous calendar year		Per Work Plan	Each	\$41,743	\$44,047	\$45,252	\$46,492
9.	Ad-hoc Technical Assistance and Consultation	Not applicable		Upon request	Hour	\$120.15	\$122.20	125.86	129.63

Optional Services:

Work may be needed that was not originally delineated in this RFP, but considered within the scope of work. This additional work may stem from legislative mandates, emerging technologies, and/or secondary research not otherwise addressed in this RFP or known at the time this RFP was issued. If additional work is needed, the Contractor must submit a Detailed Project Work Plan, Title/Role(s), number of hours, and due dates/deliverables for DHHS review and approval.

Deliverable ID	Description	Period of Review	Due Date	Unit of Measure	Cost per Unit (Initial Term)	Cost per Unit (Optional Renewal 1)	Cost per Unit (Optional Renewal 2)	Cost per Unit (Optional Renewal 3)
10.	Ad-hoc Report	Per Work Plan	Per Work Plan	Each	As needed			

The bidder should provide the hourly rate for each Title/Role used to complete optional services.

Title/Role*	Hourly Rate
EQRO Director/Epidemiologist	\$135.12
EQRO Program Manager	\$88.91
Clinical QI Specialist	\$68.59
Healthcare Data Analyst/Programmer	\$72.59
Technical Writer	\$66.28
Lead Clinical QI/Subcontractor	\$87.98
QI Specialist/Subcontractor	\$65.99

*Bidder may add additional lines as needed.